

A full-length portrait of two men standing in a modern industrial or laboratory environment. The man on the left is older, with white hair, wearing a blue suit and a white shirt. The man on the right is younger, with a beard and glasses, wearing a dark blue suit and a white shirt. They are both looking directly at the camera. The background shows industrial equipment, shelving units, and a clock on the wall.

Thomas H. Günther
Chairman of the Executive Board, CEO

Dr. Björn Schölling
Chief Technology Officer, CTO

**Dear Sir or Madam,
Dear shareholders,**

In our 40th anniversary year, we can report what has been by far our most successful fiscal year to date: 2024/2025. CEOTRONICS increased consolidated sales by 88.3% to € 55.8 million, EBIT by 210% to € 7.8 million, and earnings after taxes by 279.1% to € 4.7 million. We thus exceeded our raised forecasts and expectations. Our CEOTRONICS has reached the next level – a new dimension.

Accordingly, the brand identity and our website have been modernized. The new logo symbolizes the diverse communication channels and transmission technologies. The new spelling of CEOTRONICS emphasizes the company's growing importance. The focus on the slogan "when it counts" illustrates our guiding principle: products and services when the highest quality and state-of-the-art technology are essential – for customers whom matter.

The consolidated order backlog as of May 31, 2025, changed by only -15.3 % compared to the previous year's level to a still very high level of € 60.1 million. This order backlog contributes to our optimism regarding future business development.

Cumulative consolidated order intake developed year-on-year from the extremely high level of the same period last year, falling by 51.2 % to € 45.0 million. Consolidated EBIT increased in the current reporting period 2024/2025 compared with the previous year (€ 2,514 thousand) by 209.9 % to € 7,790 thousand. The EBIT margin increased accordingly by 5.5 percentage points to 14.0 % compared with the 2023/2024 fiscal year.

CONSOLIDATED RESULT + 279.1%

Consolidated earnings before taxes amounted to € 6,935 thousand in the 2024/2025 fiscal year (previous year: € 1,930 thousand), representing an increase of 259.3 %. Consolidated earnings after taxes increased by 279.1 % from \$1,250 thousand to € 4,739 thousand.

The return on sales increased from 4.2 % in the previous year to 8.5 %.

Equity increased by € 8,463 thousand to € 28,358 thousand compared to the previous year (€ 19,895 thousand). The equity ratio rose to 66.5 % (previous year: 45.4 %).

As in previous years, we owe our successful business development in the 2024/2025 reporting period to the appreciation of our customers.

However, we are not only grateful for this, but also for the protection provided by the police, defense forces, and firefighters/emergency services, sometimes at the risk of their own lives. We are the protectors and supporters, and our products contribute to greater internal and external security. We are not only grateful, but also proud of our customers and their contributions to our security, democracy, freedom, and the rule of law.

However, the company's success is also based on the performance of our employees. Their commitment has made a significant contribution to increasing consolidated sales per employee (FTE, average) by 180.0 % to € 423 thousand – greatly improving CEOTRONICS' efficiency. On behalf of the Supervisory Board and our investors, we would like to thank our employees for their outstanding performance.

Our thanks also go to our business partners. CEOTRONICS was able to rely on its suppliers just as much as on its house banks, for example. Reliability, transparency, and a willingness to perform and take risks have paid off. Our slogan "when it counts" also applies to these business relationships.

Over the next ten to 15 years, the strengthening of internal and external security in Europe should represent a boom for CEOTRONICS. We also hope for a revival of the general industrial economy, especially in Germany.

CEOTRONICS is constantly developing its high-quality product and service portfolio—partly with innovative software-based new functions, but also with new products and systems. Our products and system solutions shape the mission-critical communications market.

These optimal conditions, which also include our customer focus, product quality, and manufacturing capacity, will continue to make CEOTRONICS the perfect match for you in the future..

€ 14.45 **SHARE PRICE**

The CEOTRONICS share price reached an all-time high of € 17.20 in April, and market capitalization has been stable at over € 100 million for months.

The price of our Protector Share (WKN 540740) developed very positively during the reporting period (June 1, 2024 to May 31, 2025) in line with the Xetra closing prices, rising by +120.61 %, and the CEOTRONICS share price amounted to € 14.45 as of the reporting date of May 31, 2025 (previous year: € 6.20).

DIVIDEND

€ 0.20


The Executive Board of CEOTRONICS AG proposes to the Supervisory Board that the Annual General Meeting be asked to approve the appropriation of net retained earnings by paying a dividend of € 0.20 per share (corresponding to 16.7 % of the amount available for distribution and approximately 33.7 % of the consolidated net income for the reporting period) and to carry forward the remaining net retained earnings to new account.

The extremely high order backlog, the major projects currently in progress and the additional financial resources for strengthening internal and external security in Germany and Europe justify our optimistic outlook for the coming fiscal years.

From today's perspective, we are planning consolidated sales of approximately € 57 million for the 2025/2026 fiscal year € 2026 and net income of approximately € 57 million. Given that CEOTRONICS has achieved an extremely high level of revenue and earnings ahead of schedule and within just one year as of May 31, 2025, we would be very satisfied with this positive development for the current fiscal year.

I believe that all stakeholders, especially our company founders Hans-Dieter Günther and Berthold Hemer, are proud and delighted with the development of CEOTRONICS AG. We look forward to continuing this success story in our 40th anniversary year 2025/2026.

Rödermark, August 29, 2025



Thomas H. Günther
Chairman of the Executive Board,
CEO